



Semi-Annual Total
(10/1/08 - 3/31/09)

FY09 New Mexico
Lender Rankings

Lender	No. Loans	\$ Volume
<u>7(a) Loan Activity</u>		
Wells Fargo Bank	17	\$3,326,400
BBVA Compass Bank	15	\$4,350,000
Western Commerce Bank	13	\$3,721,300
Century Bank	12	\$1,109,500
Bank of the Southwest	11	\$365,400
First Community Bank	10	\$1,375,500
Mountain America FCU	8	\$265,000
New Mexico Bank & Trust	5	\$452,000
The Bank of Clovis	3	\$2,065,000
Superior Financial Group	3	\$22,500
First Savings Bank	2	\$609,900
American Heritage Bank	2	\$602,900
Western Bank of Clovis	2	\$495,700
My Bank	2	\$342,000
Live Oak Banking Company *	1	\$1,150,000
Innovative Bank	1	\$995,000
CIT Small Business Lending	1	\$615,000
The First National Bank of New Mexico	1	\$350,000
James Polk Stone National Bank *	1	\$325,000
Newtek Small Business Finance	1	\$241,000
Lea County State Bank *	1	\$150,000
Citizens Bank of Las Cruces *	1	\$149,000
Pioneer Bank *	1	\$90,000
First New Mexico Bank - Las Cruces *	1	\$85,000
Western Bank - Alamogordo *	1	\$39,600
United Bank of El Paso del Norte	1	\$25,000
Totals	117	\$23,317,700
<u>504 CDC Participation</u>		
Capital CDC	12	\$4,779,000
Enchantment Land CDC	3	\$1,440,000
Total	15	\$6,219,000
<u>504 3rd Party Lender Participation</u>		
First Community Bank	2	\$1,802,817
Los Alamos National Bank	2	\$636,000
The Bank of Clovis	2	\$380,175
Sandia Laboratory FCU *	1	\$2,477,750
Union Savings Bank *	1	\$1,325,000
Western Commerce Bank	1	\$891,226
Bank of the West	1	\$358,371
Wells Fargo Bank	1	\$254,600
New Mexico Bank & Trust	1	\$230,000
Alerus Financial, NA	1	\$215,000
First Federal Bank (Washington Federal S&L)	1	\$194,184
The Loan Fund *	1	\$95,475
Total	15	\$8,860,598
TOTAL SBA RELATED LOAN ACTIVITY - 1st Qtr		
7(a) Loans	117	\$23,317,700
504 Loans - CDCs	15	\$6,219,000
SBA NM LOAN TOTAL	132	\$29,536,700
504 Loans - 3rd Party Lenders	15	\$8,860,598
TOTAL NM CAPITAL		\$38,397,298

* First Appearance in Rankings this FY